



hostanalytics

# Brand Guidelines

V1.0 / 10.14.16

# Welcome

As someone who creates communications about Host Analytics and our products, you play an important role. You are our brand's ambassador. You shape how people see us, how they understand what we do, how they connect with every aspect of the Host Analytics experience. Making sure you accurately and consistently express our brand is a big responsibility.

These guidelines are here to help you with this. From understanding our brand platform and expression attributes to knowing how to best apply our logo and visual style, this is your source for the guiding principles and specific rules we live by. Our hope is that it makes creating Host Analytics communications easier and more efficient, while giving you a framework for focusing your creativity.

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Our Brand







# Our Brand

Think of our brand story as the internal rallying cry for Host Analytics. This is the synthesis of our brand. The brand story uses the elements of the brand platform to tell our story. It is the essence of our vision and what we do as a company.

## BRAND STORY

### LET'S TAKE IT ON: THE HOST ANALYTICS BRAND STORY

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Business complexity. It comes at you, constantly, from all fronts.

There are the external complexities you can't control. But there are internal complexities you can—provided, of course, you choose the right partner. Host Analytics is that partner. Why?

Because we understand that breaking the silos, confusion and inefficiencies present across your enterprise isn't easy. But we take immense pride in delivering a purpose-built suite of scalable, flexible solutions that makes it look that way—not just to you, but to everyone in your organization.

And, unlike other costly vendors out there, we don't just speak finance. We live it. We love it. And it's this love that fuels the enthusiasm and expertise we bring to every customer and challenge we meet.

So let's take on finance complexity together. Let's take on silos and replace them with insight. Let's take on problems and replace them with performance.

Let's create a new kind of finance world. One where you are not just a “numbers guy,” you're an architect of peak performance across your entire enterprise.

You're the progressive leader who empowers colleagues across finance, sales, marketing and operations to slice and dice data quickly. To derive trustworthy, accurate insight that drives your business forward. To propel the agility, efficiency and innovation that peak performance in all its forms.

It's your business. It's your vision. It's your definition of success. But that doesn't mean you have to wage the war against business complexity all by yourself.

**HOST ANALYTICS—LET'S TAKE IT ON.**



Logo

# Logo

## ASSETS

The Host Analytics logo is a custom-designed representation of our company and brand, and the success of our brand efforts depends on the consistent application of its use. The Host Analytics logo is distinctive and proprietary, and should be used on all of our communications and products.

The Host Analytics logo is available with or without a tagline, in color or grayscale, positive or reversed, and in different color formats for print or on-screen use. Print applications will use 4-color CMYK, Pantone® (PMS), or grayscale formats. On-screen/digital applications will use RGB formats.

### FULL COLOR

### 1-COLOR

### GRAYSCALE

#### TIP

Positive and reverse logos are specified with different color mixes for legibility. Always make sure you use the correct asset.

#### GRAYSCALE LOGO

Use the grayscale logo when colors are not an option, such as a black and white print ad or embossing.

#### LOGO WITH TAGLINE

Use the logo with tagline in specific situations:

- Beginning/ends (PowerPoint Templates, video, etc.)

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# Logo

## CLEAR SPACE & MINIMUM SIZE

Clear space is the area surrounding the Host Analytics logo that must be kept free of other graphic elements to ensure the legibility of the logo on all communications. The clear space around the logo allows it to stand out clearly and distinctly in any environment.

X = the height of the “h” in the logo.

Logo minimum sizes for print and digital applications have been established to ensure legibility at the smallest allowable size. In rare circumstances, the logo may need to appear smaller than the minimum size.

### CLEAR SPACE



### MINIMUM SIZE



# Logo

The logo can be used on the background colors shown here and always with sufficient contrast to ensure the integrity of our logo. The same rules apply to the logo with tagline.

## BACKGROUND CONTROL

### DO

#### DO

Use a background color and logo option with sufficient contrast.

Use a photo background and logo option with sufficient contrast.

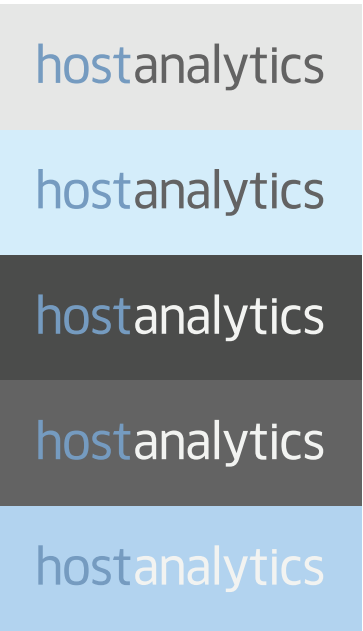
#### DON'T

Don't use a background color and logo option with insufficient contrast.

Don't use a photo background and logo option with insufficient contrast.

Don't use unauthorized background colors.

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### DON'T



# Logo

## MISUSES

Do not attempt to re-create or alter the logo or elements of the logo. Host Analytics has approved logo assets in various formats that should always be used. There are some occasions where the logo may be modified, such as favicons, social media, mobile applications, and promotions.

You must get approval prior to any unique implementation. While these examples don't represent every possible logo infraction, they do cover common-use cases when protecting the integrity of the brand.

### DON'T

---

- DON'T
- Don't outline the logo.
- Don't alternate the colors.
- Don't change the colors.
- Don't change the proportions of the logo.
- Don't add drop shadows or other effects to the logo.
- Don't rotate, distort, or skew the logo.





# Elements of Style



# Elements of Style

## COLOR PALETTE

Color is a very important communication tool. Color can connect us with our audiences and work to make our communications more noticeable and memorable.

When used correctly, color unifies the Host Analytics brand, creates continuity, and sets the right tone and proper mood for a brochure, website, or any other communication piece.

Pantone® 7454 U must always be considered our corporate color. Our primary color palette can be used on fields of color, typography, graphic devices, icons, charts, graphics, and diagrams.

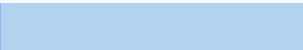
### PRIMARY COLOR PALETTE



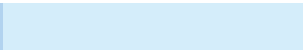
**Blue B1**  
PMS 7454 U  
CMYK C=43 M=18 Y=0 K=18  
RGB R=120 G=156 B=192  
HEX 789cc0



**Blue B2**  
PMS 659 U  
CMYK C=41 M=18 Y=0 K=0  
RGB R=146 G=184 B=226  
HEX 92b8e2



**Blue B3**  
PMS 658 U  
CMYK C=28 M=8 Y=0 K=0  
RGB R=178 G=211 B=239  
HEX b2d3ef



**Blue B4**  
PMS 642 U  
CMYK C=15 M=1 Y=0 K=0  
RGB R=212 G=236 B=250  
HEX d4ecfa



**Gray G1**  
PMS Neutral Black U  
CMYK C=0 M=0 Y=3 K=85  
RGB R=77 G=77 B=76  
HEX 4d4d4c



**Gray G2**  
PMS Cool Gray 11 U  
CMYK C=0 M=0 Y=3 K=75  
RGB R=99 G=100 B=99  
HEX 636463



**Gray G3**  
PMS Cool Gray 9 U  
CMYK C=0 M=0 Y=3 K=65  
RGB R=119 G=120 B=119  
HEX 777877



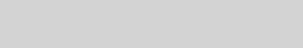
**Gray G4**  
PMS Cool Gray 7 U  
CMYK C=0 M=0 Y=2 K=55  
RGB R=138 G=139 B=139  
HEX 8a8b8b



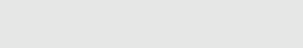
**Gray G5**  
PMS Cool Gray 5 U  
CMYK C=0 M=0 Y=2 K=45  
RGB R=157 G=159 B=158  
HEX 9d9f9e



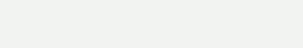
**Gray G6**  
PMS Cool Gray 3 U  
CMYK C=0 M=0 Y=2 K=30  
RGB R=188 G=190 B=187  
HEX bcbabb



**Gray G7**  
PMS Cool Gray 2 U  
CMYK C=0 M=0 Y=2 K=20  
RGB R=210 G=210 B=207  
HEX d2d2cf



**Gray G8**  
PMS Cool Gray 1 U  
CMYK C=0 M=0 Y=1 K=10  
RGB R=231 G=231 B=229  
HEX e7e7e5



**Gray G9**  
PMS Not Available  
CMYK C=0 M=0 Y=1 K=5  
RGB R=241 G=241 B=239  
HEX f1f1ef



# Elements of Style

## COLOR PALETTE

The secondary color palette is designed with color families to complement our primary color palette. The secondary colors can be used in fields of color, typography, icons, charts, graphics, and diagrams.

### SECONDARY COLOR PALETTE

### SPECIAL USE (SPOT COLOR ONLY)



**Orange O1**  
PMS 7569 U  
CMYK C=14 M=52 Y=77 K=0  
RGB R=235 G=143 B=79  
HEX eb8f4f



**Orange O2**  
PMS 7411 U  
CMYK C=0 M=42 Y=64 K=0  
RGB R=249 G=164 B=105  
HEX f9a469



**Orange O3**  
PMS 156 U  
CMYK C=0 M=32 Y=49 K=0  
RGB R=251 G=184 B=135  
HEX fbb887



**Orange O4**  
PMS 719 U  
CMYK C=0 M=22 Y=35 K=0  
RGB R=253 G=205 B=166  
HEX fdcda6



**Bronze**  
PMS 8385 U



**Yellow Y1**  
PMS 7752 U  
CMYK C=10 M=22 Y=72 K=0  
RGB R=231 G=193 B=100  
HEX e7c164



**Yellow Y2**  
PMS 127 U  
CMYK C=0 M=13 Y=59 K=0  
RGB R=255 G=219 B=128  
HEX ffd880



**Yellow Y3**  
PMS 600 U  
CMYK C=0 M=4 Y=44 K=0  
RGB R=255 G=238 B=162  
HEX ffee82



**Yellow Y4**  
PMS 607 U  
CMYK C=0 M=0 Y=32 K=0  
RGB R=255 G=250 B=190  
HEX fffabe



**Mint M1**  
PMS 557 U  
CMYK C=47 M=12 Y=34 K=0  
RGB R=139 G=186 B=174  
HEX 8bbaae



**Mint M2**  
PMS 566 U  
CMYK C=35 M=2 Y=24 K=0  
RGB R=166 G=212 B=200  
HEX a6d4c8



**Mint M3**  
PMS 621 U  
CMYK C=22 M=0 Y=14 K=0  
RGB R=197 G=230 B=222  
HEX c5e6de



**Mint M4**  
PMS 7541 U  
CMYK C=9 M=0 Y=4 K=0  
RGB R=229 G=244 B=243  
HEX e5f4f3



**Teal T1**  
PMS 7715 U  
CMYK C=77 M=41 Y=44 K=12  
RGB R=65 G=117 B=124  
HEX 41757c



**Teal T2**  
PMS 2236 U  
CMYK C=68 M=32 Y=37 K=3  
RGB R=90 G=141 B=149  
HEX 5a8d95



**Teal T3**  
PMS 2232 U  
CMYK C=56 M=21 Y=28 K=0  
RGB R=118 G=168 B=176  
HEX 76a8b0



**Teal T4**  
PMS 629 U  
CMYK C=43 M=8 Y=18 K=0  
RGB R=144 G=197 B=204  
HEX 90c5cc



**Purple P1**  
PMS 7715 U  
CMYK C=63 M=68 Y=46 K=30  
RGB R=90 G=74 B=89  
HEX 5a4a59



**Purple P2**  
PMS 7659 U  
CMYK C=57 M=61 Y=41 K=16  
RGB R=113 G=96 B=112  
HEX 716070



**Purple P3**  
PMS 5205 U  
CMYK C=49 M=52 Y=34 K=5  
RGB R=137 G=120 B=137  
HEX 897889



**Purple P4**  
PMS 5215 U  
CMYK C=38 M=42 Y=25 K=0  
RGB R=165 G=146 B=163  
HEX a592a3

# Elements of Style

## TYPOGRAPHY

Typography is an important part of our identity system. When used correctly and consistently, it provides an immediate visual connection with our brand.

Gotham is our corporate typeface for print applications. The Raleway family is our corporate typeface for web applications. Arial is our corporate typeface for PPT.

For examples, see the Putting It All Together section on page 22.

### GOTHAM

Gotham Light is to be used for all headlines and titles with tracking set to -20.

**SECTION TITLES AND SMALL CALLOUTS SHOULD BE SET IN GOTHAM BOLD WITH TRACKING SET TO 150**

**Second-level titles should be set in Gotham Medium.**

Body copy should be set in Gotham Light. At Host Analytics, Inc., we help you execute critical financial processes faster, drive more accountability for results across the organization, and take advantage of new insights to enhance future results. Our cloud-based delivery model helps our customers around the globe increase their business agility and lower their costs, while deploying more quickly compared to legacy on-premises software.

*“Quotes should be set in Gotham Light Italic, and leading quotation marks should hang outside the margin.”*

Quote Reference should be Name, Title | Company set in Gotham Medium

### RALEWAY

Headlines and titles in Raleway Light.

**SECTION TITLES AND SMALL CALLOUTS IN RALEWAY BOLD**

Second-level titles should be set in Raleway Medium.

Body copy should be set in Raleway Light. At Host Analytics, Inc., we help you execute critical financial processes faster and drive more accountability for results.

*“Quotes should be set in Raleway Light Italic, and leading quotation marks should hang outside the margin.”*

Quote Reference should be Name, Title | Company set in Raleway Medium

### ARIAL

Headlines and titles in Arial Regular.

**SECTION TITLES AND SMALL CALLOUTS IN ARIAL BOLD**

**Second-level titles should be set in Arial Bold.**

Body copy should be set in Arial Regular. At Host Analytics, Inc., we help you execute critical financial processes faster and drive more accountability for results.

*“Quotes should be set in Arial Italic, and leading quotation marks should hang outside the margin.”*

Quote Reference should be Name, Title | Company set in Arial Bold

#### GOTHAM

Light  
Light Italic  
Medium  
Medium Italic  
Bold  
Bold Italic

#### RALEWAY

Light  
Light Italic  
Medium  
Medium Italic  
Bold  
Bold Italic

#### ARIAL

Regular  
Regular Italic  
Bold  
Bold Italic

# Elements of Style

## THE PRISM

### COLOR OPTIONS

The Prism is available in three color family options: blue, dark gray, and light gray.

### TRANSPARENCY WITH IMAGERY

Default values for the segments are shown to the right. Every image will interact differently when implemented, and in some cases the default opacities may need to be adjusted. Use the examples to the right as a visual guide and keep in mind the goal is a transition from color to image while ensuring the Prism is visible.

### PRISM ASSETS

An Adobe Illustrator file is available to create new communications.

BRAND GUIDELINES  
V1.0 / 10.14.16

The prism is a graphic representation of moving from complexity to insight, with the intersection being the solution that Host Analytics provides. It should be used strategically and with purpose. Overuse can dilute its meaning and importance.

The prism is made up of two rays and a horizon line that intersect. It can be used with or without imagery. When used with imagery,

two segments on the right side use transparency to allow the background image to show through.

The Ray can be used as a way to break up space, as a utility for placing text over an image, or to add visual interest. It can be a solid color or use opacity over an image. The Ray does not need to be used on all communications.

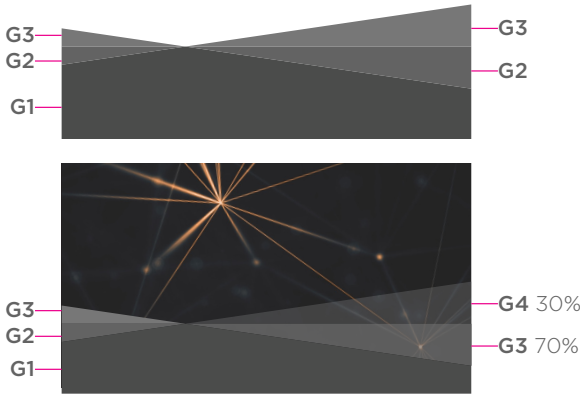
### BLUE PRISM



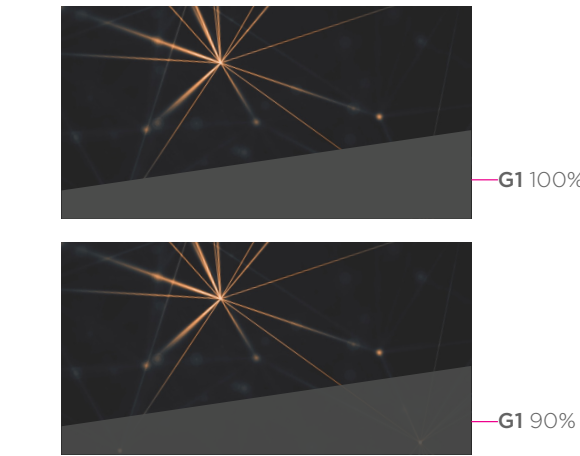
### BLUE RAY



### DARK GRAY PRISM



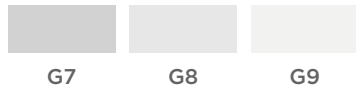
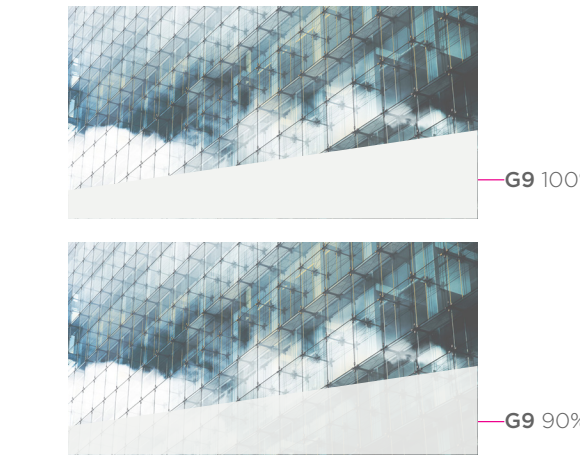
### DARK GRAY RAY



### LIGHT GRAY PRISM



### LIGHT GRAY RAY



# Elements of Style

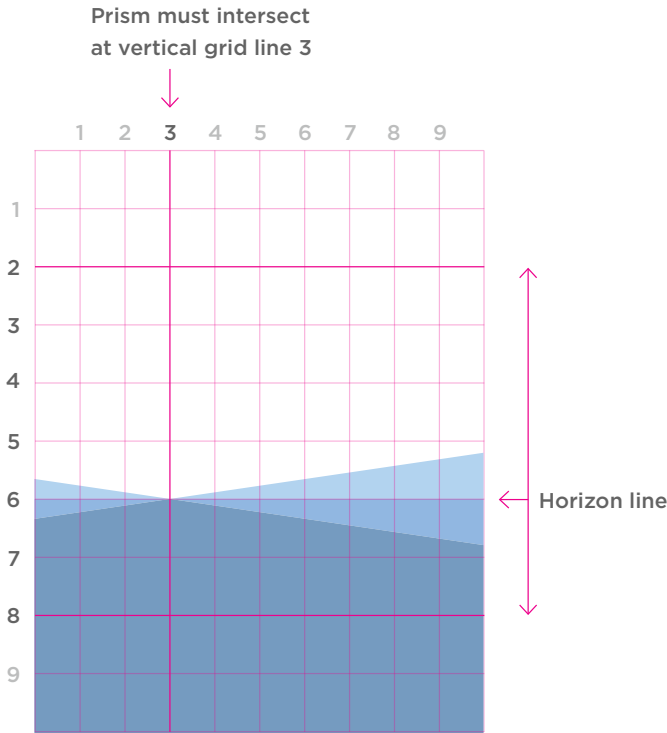
## THE PRISM

Correct use of the Prism and the Ray is extremely important and requires a simple 10x10 grid system. This should be applied to every communication. The guide below shows how to use this system and should not be altered.

### VERTICAL LAYOUTS

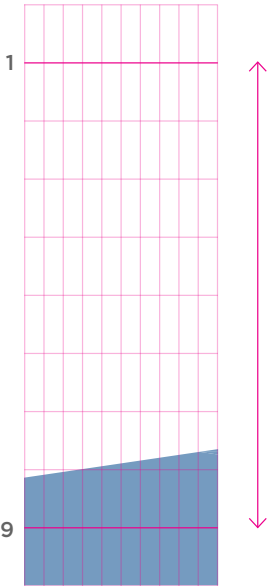
#### GRID TEMPLATE

A universal grid template is available that can be used for all your layouts. Contact the brand manager for access.



#### THE PRISM

In vertical layouts, the horizon line must align to the horizontal grid between lines 2 and 8. The example above aligns on grid line 6.



#### THE HORIZONTAL RAY

When a vertical canvas reaches a 1:3 ratio, (eg. 3 inch wide by 9 inch tall) then the horizontal Ray or a solid color background must be used.

The horizontal Ray must divide the canvas between lines 1 and 9 on the horizontal axis.

# Elements of Style

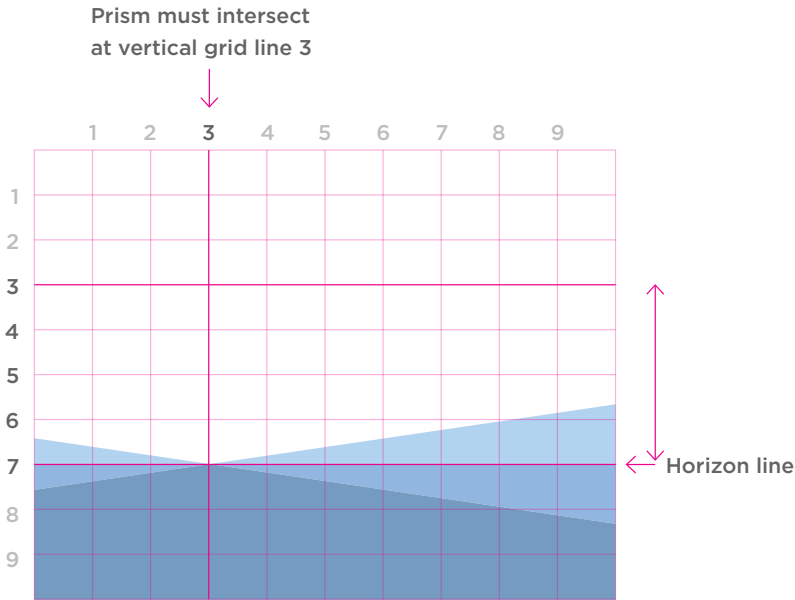
## THE PRISM

### GRID TEMPLATE

A universal grid template is available that can be used for all your layouts. Contact the brand manager for access.

Correct use of the Prism and the Ray is extremely important and requires a simple 10x10 grid system. This should be applied to every communication. The guide below shows how to use this system and should not be altered.

## HORIZONTAL & SQUARE LAYOUTS



### THE PRISM

In horizontal and square layouts, the horizon line must align to the horizontal grid between lines 3 and 7. The example above aligns on grid line 7.



### THE VERTICAL RAY

When a horizontal canvas reaches a 3:1 ratio, (eg. 9 inch wide by 3 inch tall) then the Prism will intersect the lower right corner. At this point the vertical Ray or a solid color background must be used.

The vertical Ray must divide the canvas between lines 1 and 9 on the vertical axis.



# Elements of Style

## PHOTOGRAPHY

Photography is a powerful way to reflect our brand identity and personality in our communications. Our goal is to create compelling and proprietary imagery. Being consistent with the way we treat our images creates visual impressions that help recognition of our brand.

When searching for stock photos or shooting custom photography, it is important that it reflects our brand attributes (creative, empathetic,

uncomplicated, fearless), our brand story, and in the style we have shown in this document.

Our photography should always be in color. It is desaturated, avoiding pure black and pure white, with color shifting toward cool tones. Whenever possible, warm highlights should be emphasized. This is important to our visual system. See the examples below.

### PHOTOGRAPHY EXAMPLES

#### STOCK PHOTOGRAPHY

Avoid overly filtered photography, clip art, cartoons, and any images that look staged or recognizable as stock.

#### ORIGINAL STOCK IMAGE



#### AFTER RETOUCHING





Visual Style



# Visual Style

## PUTTING IT ALL TOGETHER

With the principles and ideas outlined in this document, these examples will serve as a guide when creating communications that represent the Host Analytics brand.

The consistent use of our Elements of Style helps to establish a unified visual style across all communications.





# Visual Style

## POSTER EXAMPLE



Visual Style

COLLATERAL EXAMPLE

These examples are from the Collateral Templates:

- Case Study Template
- Datasheet Template
- White Paper Template

CASE STUDY

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# H1 26 lorem ipsum dolor sit amet sit odio sociis sit sodales wisi pulvinar

CUSTOMER LOGO HERE ON WHITE BACKGROUND

Text 9 Lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque sem ultricies ex. Ipsum fusce diam una magna quis sceleris que, id amet vestibulum arcu hendrerit lectus sit etiam hendre rit massa vitae tempus. Et condimentum vel sem in, ac risus, ante convallis justo a tellus ipsum, nunc semper, ligula libero vel vestibulum eget vel eu. Lobortis aliquam quis maecenas, duis amet mattis et, justo erat congue.

Text 9 Et condimentum vel sem in, ac risus, ante convallis justo a tellus ipsum, nunc semper, ligula libero vel vestibulum eget vel eu. Lobortis aliquam quis maecenas, duis amet mattis et, justo erat congue.

*"Quote 12 lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque sem ultricies ex. Ipsum fusce diam magna quis sceleris que, id amet vestibulum arcu."*



Quote Reference 7 Name, Title | Company

**CHALLENGES**

- Bullet 8 Lorem ipsum dolor amet, sit odio sociis a sodales wisi semper id pulvinar
- Bullet 8 sem ultricies ex Ipsum fusce diam una magna quis scelerisque, id amet tibiolum arcu hendrerit
- Bullet 8 sem ultricies ex Ipsum fusce diam una magna quis scelerisque

**SOLUTION**

- Bullet 8 Lorem ipsum dolor amet, sit odio sociis a

**RESULT**

- Bullet 8 Lorem ipsum dolor amet, sit odio sociis
- Bullet 8 sem ultricies ex Ipsum fusce diam una magna quis scelerisque
- Bullet 8 sem ultricies ex Ipsum fusce diam una magna quis scelerisque

Text 9 Lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque sem ultricies ex. Ipsum fusce diam una magna quis sceleris que, id amet vestibulum arcu hendrerit lectus sit etiam hendre rit massa vitae tempus. Et condimentum vel sem in, ac risus, ante convallis justo a tellus ipsum, nunc semper, ligula libero vel vestibulum eget vel eu. Lobortis aliquam quis maecenas, duis amet mattis et, justo erat congue.

Text 9 Lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque sem ultricies ex. Ipsum fusce diam una magna quis sceleris que, id amet vestibulum arcu hendrerit lectus sit etiam hendre rit massa vitae tempus.

DATA SHEET

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# H1 26 lorem ipsum dolor

Text 12 Intro lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque ultrices ex. Ipsum fusce diam una magna quis sceleris que, id amet vestibulum arcu hendrerit lectus sit etiam hendrerit massa vitae tempus.

**H2 9 LOREM IPSUM DOLOR SIT AMET**

XX%  
Caption 7 Lorem ipsum dolor sit amet sit

X%  
Caption 7 Lorem ipsum dolor sit amet sit

XX  
Caption 7 Lorem ipsum dolor sit amet sit

*"Quote 12 lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque sem ultrices ex. Ipsum fusce diam una magna."*

Quote Reference 7 Name, Title | Company

**H2 9 LOREM IPSUM DOLOR SIT AMET**

Text 9 Lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque sem ultricies ex. Ipsum fusce diam una magna quis sceleris que, id amet vestibulum arcu hendrerit lectus sit etiam hendre rit massa vitae tempus. Et condimentum vel sem in, ac risus, ante convallis justo a tellus ipsum, nunc semper, ligula libero vel vestibulum eget vel eu.

WHITE PAPER

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# H1 26 lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar

Text 12 Intro lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque ultrices ex. Ipsum fusce diam una magna quis sceleris que.

EYEBROW GRAY & DOCUMENT TITLE

**H2 9 LOREM IPSUM DOLOR SIT AMET**

Text 9 Lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque sem ultricies ex. Ipsum fusce diam una magna quis sceleris que, id amet vestibulum arcu hendrerit lectus sit etiam hendre rit massa vitae tempus.

Text 9 Lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque sem ultricies ex.

**H2 9 LOREM IPSUM DOLOR SIT AMET**

**H3 9 Lorem Ipsum**

*Italic Run In Head:* Text 9 Lorem ipsum dolor sit amet sit odio sociis sodales wisi semper id pulvinar lorem scelerisque sem ultricies ex.

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Quote Reference 7 Name, Title | Company



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# Visual Style

## POWERPOINT EXAMPLE

These examples are from the PowerPoint Template.



# Agenda

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### Deploy Successfully

**Implementation**

- Expertise of consultants and partners
- Process to ensure customer success

**Training**

- Continuously updated training library
- Instructor-led training

### Support Proactively

**Global Support**

- Global 24x7 support
- Business and technical support

**Service Monitoring**

- 24x7 monitoring and SLAs
- Customer satisfaction surveys

**Customer Success Team**

- Dedicated customer success manager
- FutureFit Plans

### Engage Continually

**Community**

- Online customer community
- User groups and conference

**Enhancements**

- Customer driven ideas forum
- Quarterly new releases

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- Ipsum dolor

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# Contacts

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